

### SHARP TRACK ASSESSMENT REPORT

## **Scoring for YOURCOMPANY**

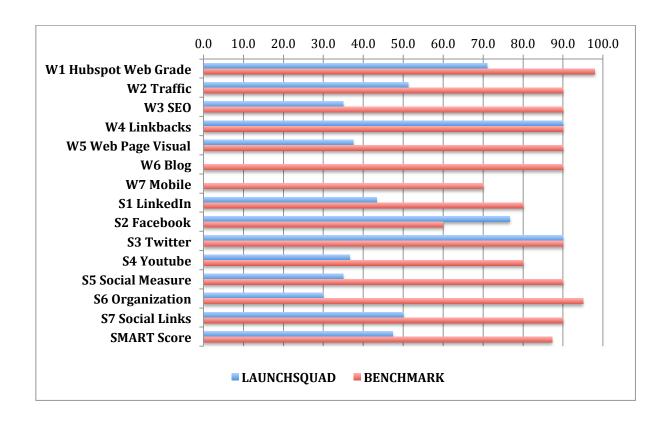
Your site www . yourcompany . com received a SHARP ASSESSMENT REPORT Score of 47.4 representing your web 2.0 and social media presence. This is calculated from a weighted average of the 14 metrics shown below and is compared to a benchmark score of 87.3/100.

| METRIC                 | YOURCOMPANY | BENCHMARK |
|------------------------|-------------|-----------|
| W1 Hubspot Web Grade   | 71.0        | 98.0      |
| W2 Traffic             | 51.3        | 90.0      |
| W3 SEO                 | 35.0        | 90.0      |
| W4 Linkbacks           | 90.0        | 90.0      |
| W5 Web Page Visual     | 37.5        | 90.0      |
| W6 Blog                | 0.0         | 90.0      |
| W7 Mobile Friendly     | 0.0         | 70.0      |
| S1 LinkedIn            | 43.3        | 80.0      |
| S2 Facebook            | 76.7        | 60.0      |
| S3 Twitter             | 90.0        | 90.0      |
| S4 Youtube             | 36.7        | 80.0      |
| S5 Social Measure      | 35.0        | 90.0      |
| S6 Organization Effort | 30.0        | 95.0      |
| S7 Social Links        | 50.0        | 90.0      |
| SHARP REPORT Score     | 47.4        | 87.3      |

0-19 = failing; 10-39 = poor; 40-69 = moderate; 70-89 = good; 90-100 = excellent

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#### **Recommendations:**

- 1. Create a site-map to improve SEO
- 2. Re-design home page obvious problems are:
  - a. Page too large and long
  - b. Too many very large images
  - c. Change to mobile friendly design
  - d. Improve navigation to relevant content
- 3. Consider adding a blog for building community
- 4. Be active on LinkedIn and Facebook with more CTA and sharing
- 5. Encourage company-wide social media participation and contribution
- 6. Strategize and organize your social marketing